# Be ready for high-flying opportunities

Go **all the way** with this detailed explanation of Maersk Air Freight services.



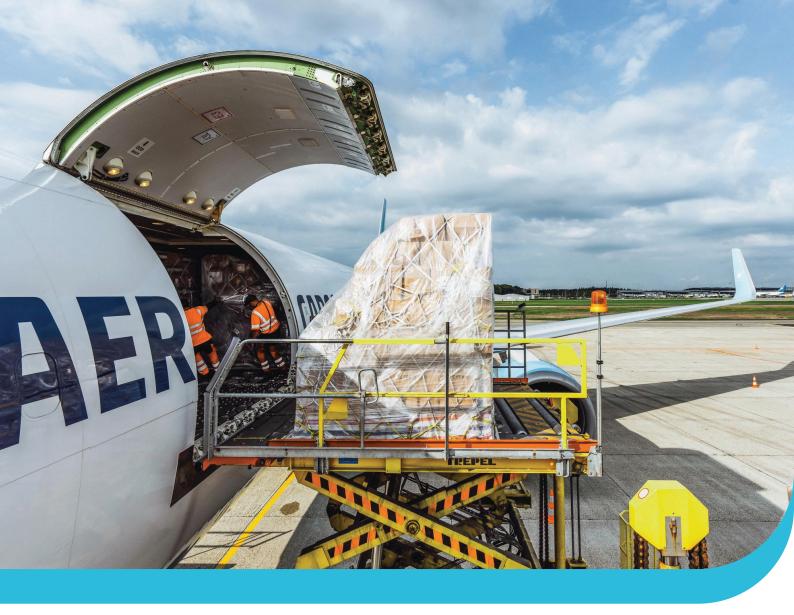
Maersk Air Freight is your gateway to safe, efficient and reliable air transport of your time-sensitive, high-value cargo. Expand your reach to customers around the globe or find solutions for your unique needs with our integrated logistics services.



Seamlessly connect your business between China, Europe, US and Latin America with Maersk's dedicated air freight solutions. Leverage our in-house assets and services for fast and efficient handling of your cargo, without the hassle of coordinating handovers with multiple vendors. Expand your reach without limits.



Our strong partnerships with several global airlines enable us to move your goods from almost every origin to any destination. Take advantage of the predictability and punctuality of commercial airlines to move both dense and volume cargo through major airports around the world.



# Keep your cargo moving with Maersk Air Freight

The needs of your business can be dynamic, and a one-size-fits-all approach might not be ideal in different circumstances. This is why we have different solutions with different lead times to help support you no matter what the situation is.

Service	Key Advantage	Description	Lead Time
Express Air	Time	Our end-to-end service for time-critical cargo	Estimated door-to-door transit times of less than 48 hours
Priority Air	Speed	A best-in-class service for your urgent cargo	Estimated airport-to-airport transit times of less than 3 days
Premium Air	Flexibility	A premium consolidation service with scheduled departures	Estimated airport-to-airport transit times of 3 to 5 days
Economy Air	Price	A consolidation service with weekly departures	Estimated airport-to-airport transit times of 5 to 7 days

## Maersk LAM Air Freight

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#### Maersk Air Services

Air Freight	Choose different service levels with varying costs, speed and frequency of flights for your supply chain needs.	
Air Charter	Specialized and highly customizable service, with a dedicated aircraft & live tracking of cargo, without any broker involvement.	
Sea-Air	A more agile supply chain, integrating ocean shipments with air freight solutions to reduce costs and save time	

#### Dangerous Goods & Special Cargo

#### Our Coverage in Latin America



#### Global Hub Network

Maersk operates a global hub-and-spoke network. We offer differentiating services via our strategically positioned hubs, avoiding congestions, staying in control, providing visibility at competitive price levels.

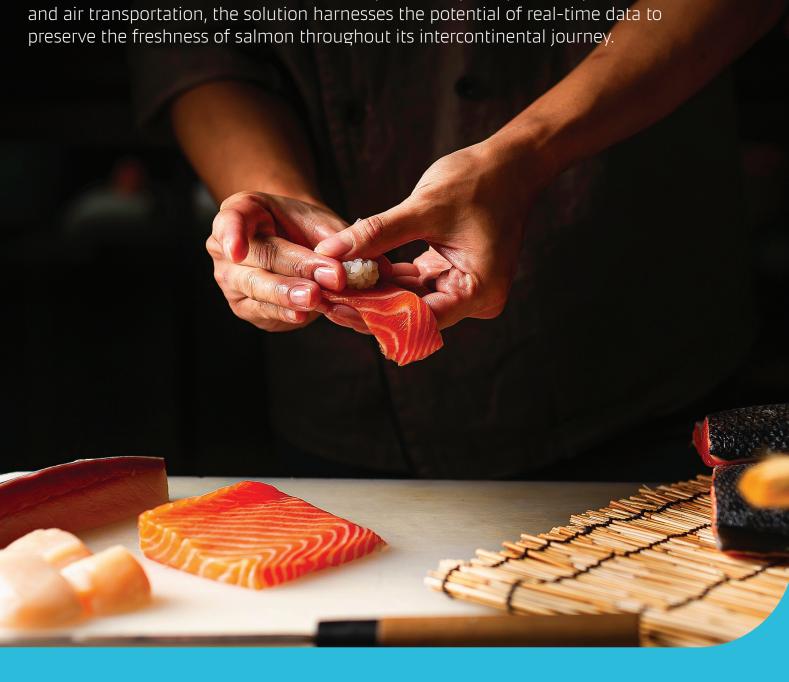
# Case study 01

# Salmon flies, freshness lands

How Maersk's integrated approach preserves tenderness across intercontinental journeys.

Moving seafood is a highly time-critical activity. With absolutely no room for even unforeseen delays, seafood supply chains must be exceptionally flexible and agile. This is where Maersk helps businesses build resilience into their global supply chains.

A case in point is our tailored solution for Mowi that's helping ensure fresh salmon from Chile reach all corners of the globe. Integrating landside, ocean



#### Mowi: The world's largest producer of Atlantic salmon

A Norwegian behemoth, accounting for nearly 20% of the global market share.

Mowi was looking for a logistics partner that could help efficiently transport fresh salmon from one of their farms in Chile to destinations around the world.

The ask was clear: on-time deliveries, every single time.

### The growing threat of supply chain disruption

The ever-evolving global logistical landscape continually tests Mowi's supply chain to the limits. Any unforeseen delay, or even a slight deviation from optimal storage conditions, can compromise freshness and, in turn, affect the bottom line. Not to mention the damage to the reputation Mowi has painstakingly garnered over a period of 6 decades.



# Freshness demands more than one solution

Maersk offered an integrated solution that connected everything from production (first mile and cold storage) to the final destination (landside, ocean and air transportation)-all from one place.

We began by taking charge of bookings for Mowi by integrating their container preparation and cold storage systems. For ocean journeys, we manage their cargo movement from farm to ports. However, it's our air freight that's at the heart of this robust solution.

# Air freight: the game changer

Catering to all major international destinations, Maersk Air Freight is a strategic solution to overcome land- and sea-based disruptions and keep Mowi's delivery schedule on track. Special care is taken to ensure the right cold storage solutions are in place before and after every single air journey. What's more, we offer Mowi complete visibility on real-time conditions inside the containers through our Remote Container Management (RCM) solution, powered by virtual assistant Captain Peter<sup>TM</sup>.



# A partnership that's turning heads

This synergistic association is raising the bar on efficient movement of time-critical cargo. Our global footprint, coupled with strategic partnerships and digital-first offerings, continues to enhance our adaptability in moving fresh salmon across continents. With end-to-end supply chain integration facilitated by Maersk, Mowi is rolling on the path to growth and glory.



# Case study 02

# Still fresh after more than 11,500 miles

How Maersk Air Freight ensured predictable cherry journeys from Chile to China.

Chile is one of the world's leading cherry producers, with over 85% of its cherries shipped to China. Preserving their freshness and flavour across such vast distances is easier said than done. It requires an extremely agile logistics network—one capable of responding swiftly to unforeseen challenges.

Chile's cherry season runs from November to February, aligning perfectly with Chinese New Year celebrations in the first quarter. As a result, demand for cherries in China skyrockets during this period. In the 2023–2024 season, Maersk Air Freight rose to the challenge of delighting customers in China with farm-fresh Chilean cherries, a move that reaffirmed our capability to deliver efficient intercontinental logistics.



## Always short on time

Cherries have a short shelf life and are highly perishable. Even a minor delay or lapse in storage conditions can significantly affect their freshness and flavour. The vast distance between Chile and China added another layer of complexity, further compounded by regulatory requirements, including customs clearance.

# Cheerio delays

To ensure predictable deliveries, Maersk Air Freight addressed the most critical component of the equation: transit time. We began by identifying supply chain links that could be further streamlined to speed up the journeys. Consequently, we employed a mix of best practices and our expertise to simplify booking and documentation. What's more, our strategic collaboration with key commercial airlines enabled us to optimise the Chile-China route and reduce the transit time to under 3 days.



### A delectable season indeed

Maersk Air Freight helped kickstart a cycle of prompt deliveries that added a dab of sweetness to the Chinese New Year celebrations. Our customers could make the most of the seasonal demand with better product availability and elevated customer service standards.

And the cherry on top: cost savings enabled by reduced production-to-delivery times.

Throughout the season, we operated five dedicated air charter flights, each brimming with 500 tons of Chilean cherries. Strategically navigating the complexities of air transport, we not only met the demands of a vibrant industry but has also contributed to fostering cultural connections and global trade relations.



#### Who we serve

#### Retail















#### Lifestyle

















#### **FMCG**















#### Technology

















#### Automotive

















#### Chemicals











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